



Presentation: Investing in Ghana Economic Summit, Toronto 20th - 22nd Nov 2018

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Ghana
On the go!



Outline

- Ghana's economic overview
- Ghana's investment opportunities
- About GIPC
- Collaborating institutions
- Steps for investing in Ghana
- Requirements and incentives

Ghana at a glance

Population: 27,409,893

Income category: Lower middle income

Economy: West Africa's 2nd largest economy and market access to over 350 million ECOWAS market

Accessibility: Flight connections to Europe, Middle East, Americas, Asia (Average of 6 - 8 hours across countries)

Human Resource: Skilled and trainable labor



Ghana's Economic Overview

Key Indicators

GDP

USD 42.7Bn

Diverse and robust economy rich in resources including gold, cocoa and oil.

Inflation

9.6%

Headline inflation continues to drop

Growth Rate

8.5%

Projected at 8.3% in 2018, the fastest growing economy in the world
Growth rebounded and growing over last 3 quarters

FDI

USD 4.9Bn

Preferred FDI destination in West Africa;
Received highest percentage of West Africa FDI

GDP per Capita

USD 1,608

Ranking in Africa of 21 of 53.
Globally Ranks 146th of 185

Trade Balance

USD 1.4Bn

Improved Trade balance position
1st Trade Surplus after 5 years of deficits

Ghana's investment climate

Ghana has a safe, political, conducive and improving business environment

25 years of uninterrupted democratic rule

- one of the longest in SSA
- with 5 presidents democratically elected through fair and peaceful elections
- Successful political transitions in the 4th republic

DB2019

114th

Incentives cover 9 sectors

Ease of doing business in SSA; with improved ranking to 114th in DB2019 from 120th in DB2018

100%

Tax

22%

Transfer of profits and dividends under Ghanaian investment laws

Ghana's investment climate: commitment of Government

- Improving the current tax environment to be more favorable for business; ease of doing business
- Simplifying requirements and the registration process for businesses
- Improving access to finance for businesses, especially for SMEs, by reducing the cost of capital
- Aligning budgets to their priorities, fiscal discipline and macro economic stability and growth
- Driving a stable electricity supply and price to fuel industrial growth and value added economy

Ghana's investment opportunities

Oil & Gas

- Pipeline/ Depots construction and maintenance
- Oil Expand Terminal Design and Construction & Crude Oil Lifting
- Dry-dock facilities for offshore supply vessels, tugboats, & offshore rigs
- Production, transmission, distribution of Natural Gas –independent ownership

Petrochemical industry

- Petroleum products haulage and marketing
- Methanol / MTBE plants
- Domestic natural gas sales and distribution
- Compressed natural gas, (LNG) automotive fuel, Gas Liquids (NGL), Gas to Liquid Conversion (GTL), Methanol etc
- Ammonia/fertilizer plants

Infrastructure

- Integrative and transformative transportation, railway
- Schools
- Hospitals
- Road, bridges and airports

Iron ore, bauxite, manganese

- Bauxite, Iron ore, manganese & gold processing
- Companies to set up refinery facilities to serve the local industry for value-added products
- Companies to produce clinker for the mining industry. Demand for clinker is estimated at over one million metric tons per annum.

Renewable energy

- Alternative decentralized sustainable energy system deployable in remote & deprived communities
- Solar vaccine refrigerators
- Solar energy systems to schools in off-grid communities, hotels restaurants & institutional kitchens using solar water heaters
- etc

Agro processing

- Mechanized production
- Irrigation, One Village One Dam
- Value Addition and Processing
- Planting for Food and Jobs



The GIPC

The Ghana Investment Promotion Centre (GIPC) is a government agency established under **Act 865** to promote, coordinate, and facilitate investment in the Ghanaian economy.

Functions include:

- Investment advisory services
- Joint venture facilitation
- Identification of specific projects for investment promotion
- Grant of investment incentives and provision of investor support services
- Registration of technology transfer agreements
- Negotiation of bilateral investment treaties



Collaborating Institutions

- Ministry of Foreign Affairs & Regional Integration
- Ghana Free Zones Board
- Minerals Commission
- Petroleum Commission
- Ghana Export Promotion Authority
- Environmental Protection Agency
- Bank of Ghana
- Registrar General Department
- Ghana Immigration Service
- Association of Ghana Industries
- Ghana Chamber of Commerce and Industry
- Ghana Chamber of Mines
- Private Enterprise Federation
- MDAs and MMDAs

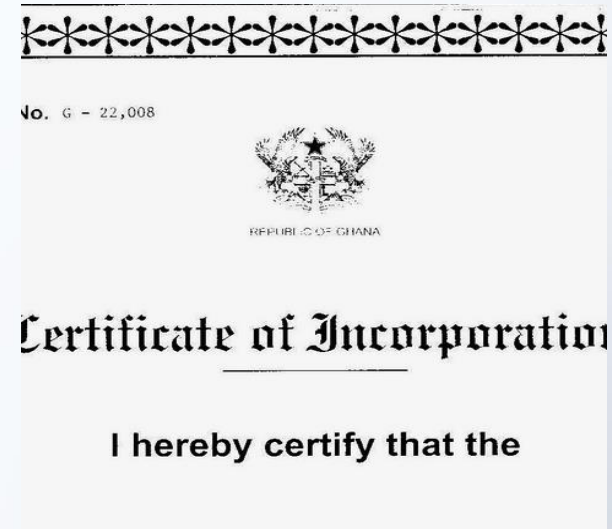


Invest in 3 Easy Steps

Step 1 - Registration with Registrar General's Department

Step 2 - Minimum Equity Contribution

Step 3 – Registration with GIPC



Minimum Capital Requirement

Joint Ventures (JV) with Ghanaian partners are encouraged, 100% foreign participation is permissible

Equity:

- US\$200,000 for JV with Ghanaian partner (Min.10%)
- US\$ 500,000 for 100% foreign ownership
- US\$ 1,000,000 for trading activity (Min. 20 Skilled Ghanaians)

Exemptions:

- Portfolio investment
- Manufacturing and export trade enterprises
- Foreign spouse of a citizen of Ghana
- Dual nationals



Investment Incentives

- Guarantee against expropriation
- Custom duty exemption on plant, machinery and equipment
- Accelerated depreciation for plants and buildings,
- Full repatriation of dividends and net profit attributed to investment
- Transfer of funds in respect of servicing of foreign loans
- Transfer of funds after liquidation
- Losses carry forward apply to the following businesses.
 - Those in specified priority areas: five years
 - other areas: three years

Thank you

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