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Realizing Greater Value From Innovation

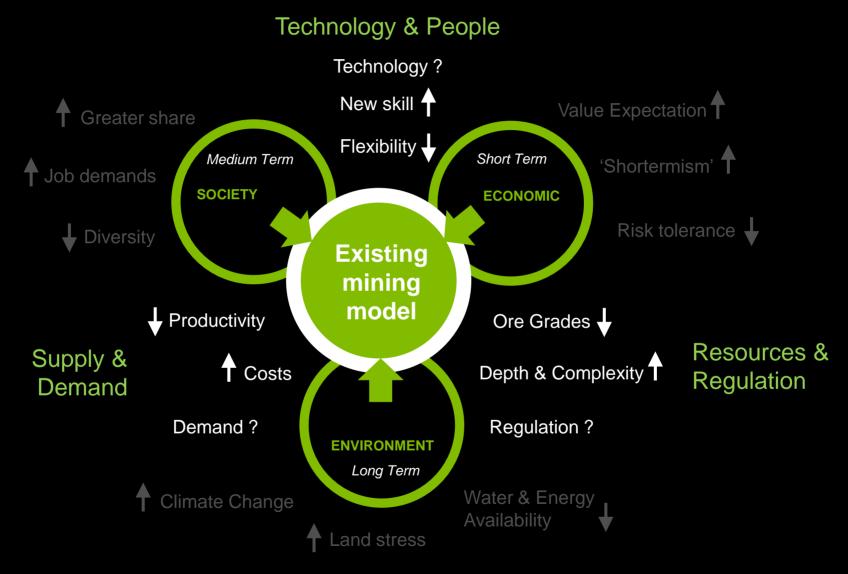
How to reduce the barrier to adoption

Dr Adriaan Davidse, Ph.D., MBA November 2018

- 1. HOW INNOVATION IS CHANGING MINING
- 2. QUANTIFYING THE VALUE OF INNOVATION
- 3. REDUCING THE BARRIERS TO ADOPTION

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Mining is experiencing pressure from all stakeholders



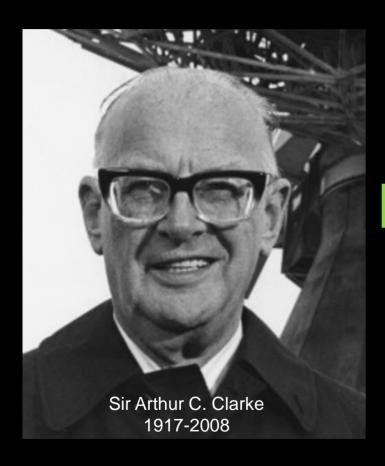
Is the existing mining model able to cope or adapt effectively?

There is an emergence of alternative options to deal with uncertainties



Innovation within, and outside the industry will change mining in dramatic ways

What could the future of mining look like? The perils of prediction





See it to believe it

Sounds Reasonable

Too conservative

Sounds unrealistic



Believe it to see it



Magnitude VS Rate

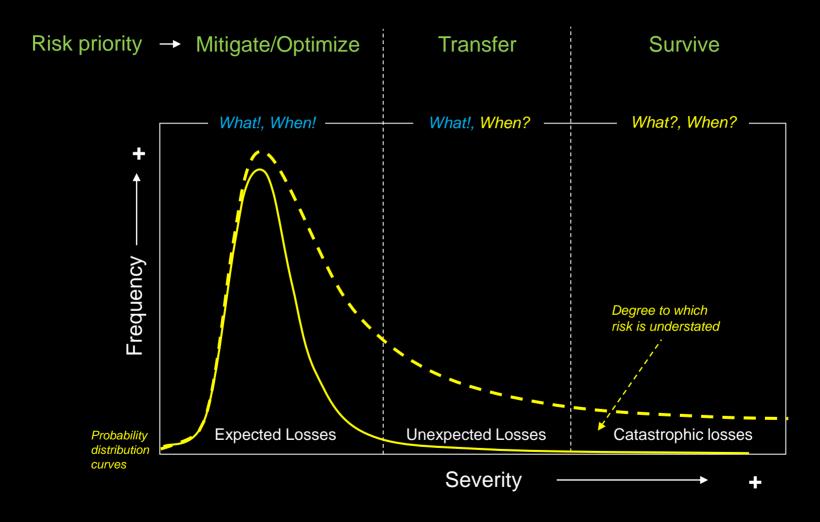


Mining needs to adapt in specific ways to benefit from the advancement of "exponential technologies"

Industrial Internet (IOT) **Cloud Computing Edge Computing** NEORMATION Big Data Analytics Cyber security Artificial Intelligence Communication mulation modeling **INFORMATION** Sensors / G AR / MR / Holograms **TECHNOLOGY SOCIETY ECONOMIC VALUE** Integrative **ENERGY TECHNOLOGY TECHNOLOGY** Design **Drilling Advanced Materials** Nano-materials Energy storage Digital Intelligent Grid 3D Printing Modularity RE conversion **ENVIRONMENT** Superconductivity **Robotics** Non-detonating solutions Genomics High energy lasers Material movement

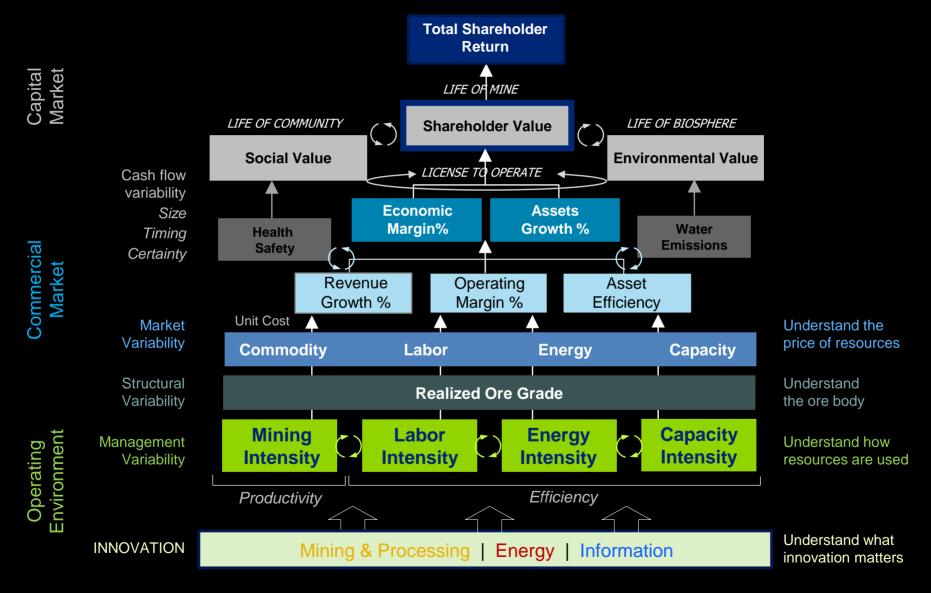
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Transformational innovation is perceived to be too risky in an environment where most of the focus is on managing expected losses



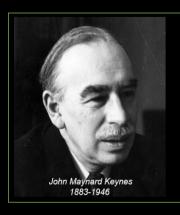
Underestimating true residual risk makes lack of innovation more risky

An integrated measurement framework helps to quantify the impact on value of the trade-offs between returns and risks from innovations



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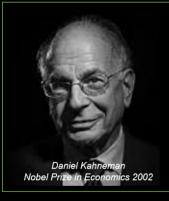
Why is it so hard to change how we do things?



"The difficulty lies not so much in developing new ideas as in escaping from old ones..."

"Path Dependence"

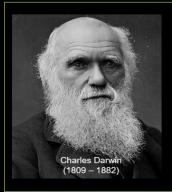
When good enough (and familiar) gets in the way of better: Einstellung effect



People are prone to large errors due to the power of intuition

Your experience becomes your trained intuition

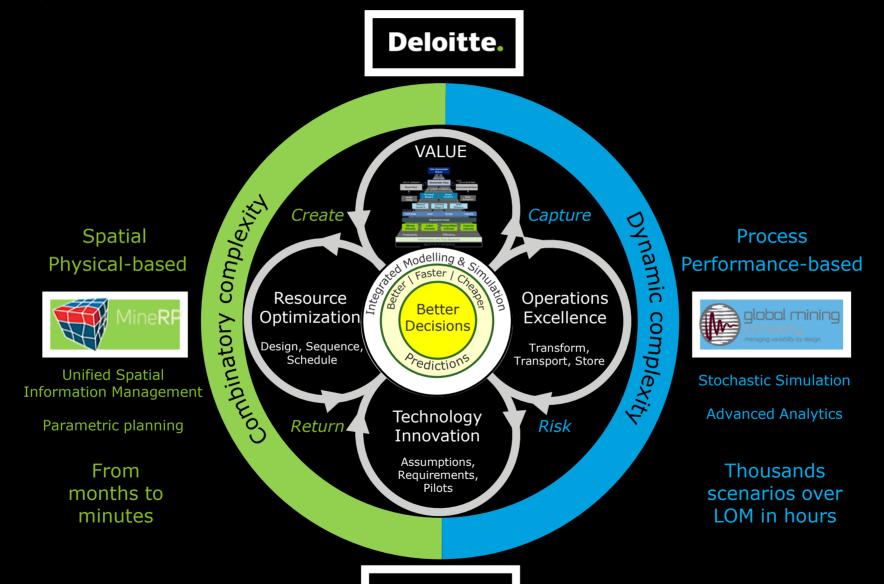
"Knowledge neglect"



"It is not the strongest of the species that survive, nor the most intelligent, but the one most responsive to change."

Most companies *under-estimate* the <u>rate</u> of change in the external environment, and *over-estimate* their abilities to adapt to this change

An integrated modelling platform is the only way to properly assess the impact of innovation on operations to improve decisions and adoption



Suppliers

A change in the approach to innovation is required to accelerate adoption and value realization





Test at **SCALE** \Box S I o w adoption

Waterfall

Think **BIG**



Test small



Scale FAST

COLABORATIVE & INTEGRATIVE capacity Learn, Adapt, Apply

CAPITAL capacity **Partnerships**



STRATEGIC risk

Create value

OPERATING risk

Validate value

FINANCIAL risk

Capture value

Three rules for more courage to innovate in mining



- The biggest risk you can take is not taking a risk
- Be a failure pioneer
- Have Viking spirit ("sisu")



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